

Financing hardware, software or services?

All signs point to IBM Global Financing

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- ▶ **Listen to the bankers—financial services companies are our largest customer segment.**
 Even companies with access to cash recognize the advantages of financing. Besides conserving capital, financing with IBM Global Financing provides unmatched technological flexibility and marketplace agility by allowing you to upgrade to the latest technology in the middle of your lease term with little or no increase in your monthly payments.
- ▶ **Turn to IBM for software and services financing, valued segments of our IT financing solutions.**
 The need for financing software and services is increasing as IT spending shifts to these areas. At IBM Global Financing, we have customer-friendly offerings that include extended payback terms and graduated payments to allow clients to align payments with benefit streams.
- ▶ **Expand your horizons—we finance IBM and non-IBM hardware, software and services.**
 IBM Global Financing has the unique ability to do it all—consult, design, build, run and finance your entire solution, including IBM and non-IBM hardware, software and services. And with IBM Project Financing, we provide a customized, all-inclusive financial package for services, infrastructure solutions and business transformation projects.
- ▶ **Go green—our Global Asset and Recovery Services processes over 1.35 million pounds per week.**
 Global Asset Recovery Services (GARS) helps ensure that end-of-lease and client-owned equipment is refurbished, resold, disassembled and sold as parts, used for repair and maintenance work or scrapped. Minimize data disposal risk with IBM disk overwrite services and realize the maximum residual value of your retired assets via our buyback services.



Businesses who want to stay competitive with the latest hardware, software and services know that financing is the smarter choice.

With technology evolving faster than ever, financing with IBM Global Financing can be the best option for businesses requiring the ultimate in technology, flexibility, productivity and ROI.

Learn more

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